



DAWSONS

AUCTIONEERS & VALUERS

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DONALD MCINTYRE - EARLY SNOW
sold for **£12,500** ▶





INTRODUCTION

Dawsons are internationally renowned valuers & auctioneers. We are experts in providing a full probate solution, covering detailed Inheritance Tax valuations to meet HMRC requirements, the sale of the valuables to an international marketplace and a fully managed property clearance service. We are members of the Society of Fine Art Auctioneers (SOFAA), and the Art Loss Register.

We have offices in London and Berkshire, and specialists throughout the UK. Our team of professional valuers have expertise in fine and modern art, jewellery, furniture, Asian art, watches, silver, decorative arts, antiques, and collectables.

As the UK’s leading online art and antiques auctioneers, our bespoke marketing reaches a global audience of over ten million buyers each month, creating a competitive bidding environment that produces the highest prices for clients looking to sell their valuables.

◀ **ROLEX EXPLORER II WRISTWATCH** sold for **£25,000**

VALUATION SERVICES

We provide valuations for you online, at our offices in London and Berkshire, or at your own home, throughout the UK. Our full and thorough service, takes care of every stage of the process, so that you don't have to.

Whether you're looking to sell a collection, review your insurance, or require a probate valuation, we offer a seamless, streamlined and personal service, tailored to your needs.

Our services are carried out in complete confidence and with care & discretion, recognising the needs of professionals such as executors, beneficiaries, legal advisors, solicitors, and estate agents, providing a pro-active, professional, and seamless service.

A VICTORIAN DRAGONFLY BROOCH

part of a jewellery collection that sold for **£70,000** ▶



A COMPLETE PROBATE SOLUTION

Dawsons provide a full and thorough service, taking care of every stage of the process, so that our clients don't have to. Our services are carried out in complete confidence and with care and discretion, recognising the needs of executors, beneficiaries, legal advisors, solicitors, and estate agents, providing a pro-active, professional, and seamless service.

PROBATE & ESTATE VALUATIONS

A probate valuation is a written inventory, detailing the contents of a property or estate to calculate how much inheritance tax will be due. Contents covered include art and antiques, jewellery, vehicles, furniture, and general household items. To minimise tax payments, our valuations are based on the lowest realistic market price; compliant with HM Revenues & Customs and in accordance with Section 160 of the Inheritance Tax Act 1984.

Upon booking a valuation with Dawsons, our professional appraiser will attend the property. If it is vacant, we can arrange access with an appointed key holder. We will go room-by-room, identifying items of value. We advise clients to point out any items they feel may be significant, including for example jewellery, that may not be immediately visible.

Within seven working days of the visit, you will receive a full digital report that can be used for probate and inheritance tax calculation purposes.

SALE OF VALUABLES

As part of our complete service, once the probate valuation has been completed, we can advise you which items are suitable for sale at auction. We hold over 30 auctions every year, broadcasting to over 10 million registered global bidders, maximising the value of every item we sell for our clients. We are specialists in the sale of fine and modern art, jewellery, furniture, Asian art, watches, silver, decorative arts, antiques, and collectables.

We understand that the auction process may seem daunting to those unfamiliar with it, but our team of experienced probate valuers are highly skilled in working with clients going through this emotional and stressful time. They are always happy to answer any questions a client may have and guide them through the process.

CLEARANCE

We make it easy to clear a property in one simple transaction.

Once we have visited the property and identified all items suitable for auction, we will get to work with clearing the contents. All saleable items will be collected and transported back to our saleroom, ready to be catalogued, marketed, and sold at auction – we will take care of all logistics, collections, and transportation.

Dawsons can also deal with any unsaleable items too. Our house clearance team will dispose of every unsaleable item in the property, either recycling or donating items to charity where possible to minimise waste. All items will be removed, leaving the property clean, tidy and ready to go to market.

D

OUR BIDDING PLATFORMS

UK & EUROPEAN MARKETS

dawsons**LIVE** the-saleroom.com

easyLiveAuction.com

DROUOT
PARIS

USA & AUSTRALASIA

invaluable liveauctioneers

ASIA

易拍全球
ePaiLive.com

联拍在线
51BidLive.com
创新 融合 发展

THE AUCTION PROCESS

Dawsons has transformed how art, antiques, jewellery and watches are sold at auction.

Harnessing the latest broadcast technology, we promote all the items we sell to over 10 million active bidders at each auction. This creates a highly competitive bidding environment across the world, connecting buyers to our sellers across all the main global territories – Europe, America, Asia, and Australasia, plus the important home UK market.

Our bespoke in-house marketing reaches millions of potential and known buyers, highlighting items of specific interest to them. This increases the number of bidders for each lot and maximises the hammer price we achieve for our clients.

The flexibility of live online auctions allows Dawsons to hold multiple sales each month, significantly reducing the time it takes items to be offered for sale, ensuring our clients receive their sales proceeds much faster.

KEY NUMBERS

10 Million

MONTHLY USERS ON OUR
BIDDING PLATFORMS

8

INTERNATIONAL
BIDDING PLATFORMS

15,000

CLIENT'S ITEMS SOLD
EACH YEAR

92%

AVERAGE
SALE RATE



MARKET VALUE

Item values are influenced by condition, rarity, provenance, recent comparative sales, and fluctuating international market trends. We continuously track and review these considerations in order to give you an accurate auction estimate. Contact us for an auction valuation.

INSURANCE VALUATIONS

Due to fluctuating market conditions, item values rise and fall over time. Therefore, it is important that you ensure your insurance valuation is up-to-date for peace of mind and protection of your items. We offer a full written insurance valuation service. Contact us for a tailored quote.

◀ **ATTRIBUTED TO ANGELICA KAUFFMAN**
sold for **£67,000**

“

TIME IS OF THE ESSENCE

We were instructed by a solicitor to carry out a probate valuation at a large family estate. The first spouse had recently passed away and the second spouse was downsizing.

The family were keen to get the main house empty and sold as quickly as possible. The family were worried about security, and items left in an empty home. We attended promptly, produced an inventory and collected in excess of 200 items of art, antiques and jewellery. These items realised **£94,000** at auction.

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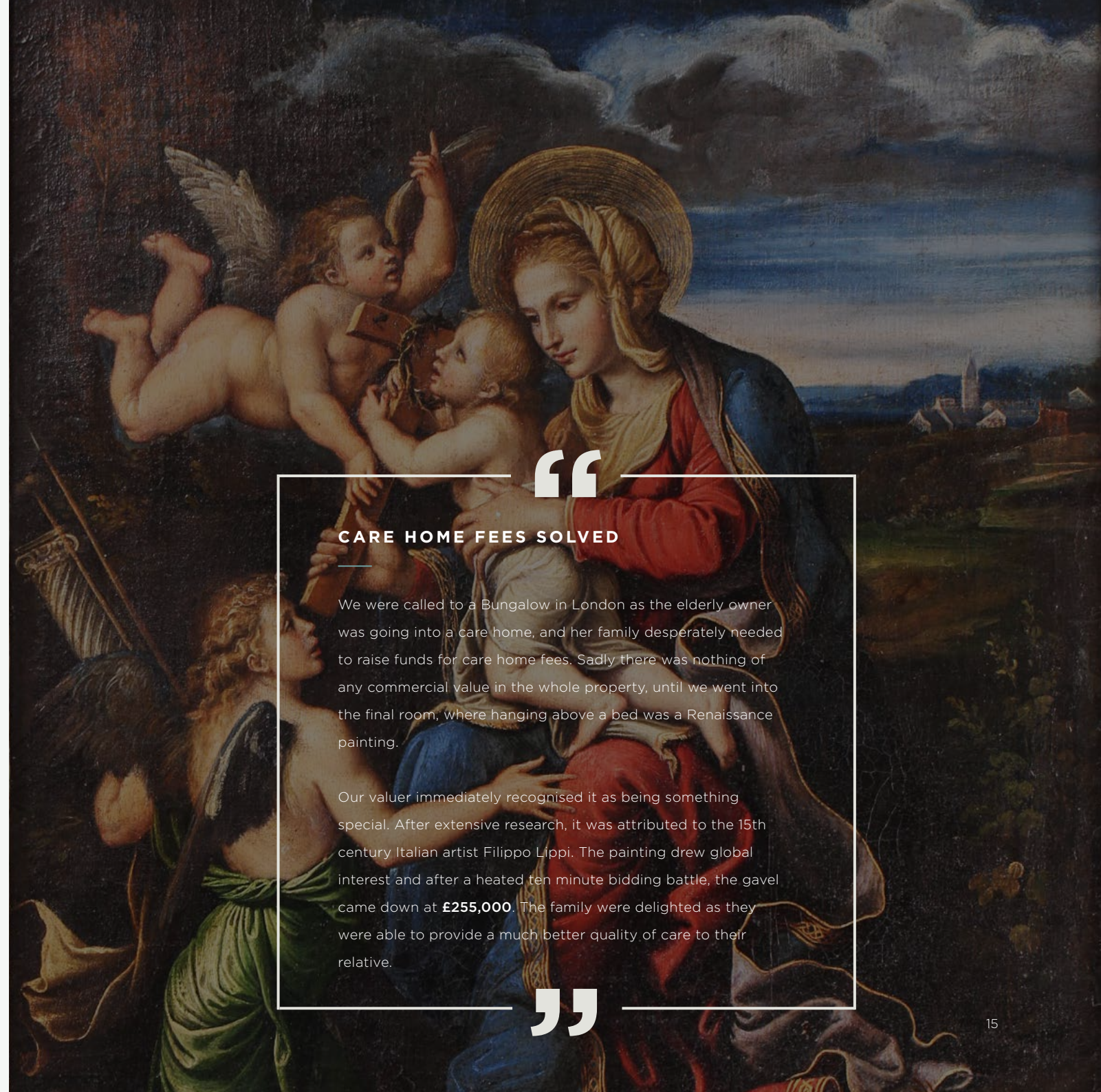
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CARE HOME FEES SOLVED

We were called to a Bungalow in London as the elderly owner was going into a care home, and her family desperately needed to raise funds for care home fees. Sadly there was nothing of any commercial value in the whole property, until we went into the final room, where hanging above a bed was a Renaissance painting.

Our valuer immediately recognised it as being something special. After extensive research, it was attributed to the 15th century Italian artist Filippo Lippi. The painting drew global interest and after a heated ten minute bidding battle, the gavel came down at **£255,000**. The family were delighted as they were able to provide a much better quality of care to their relative.

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A LUCKY LONDON SURPRISE

A client was dealing with a deceased relatives estate, and uncovered a collection of pottery wrapped in old 1970s newspaper.

We assessed the collection which turned out to be by the very sought after Victorian firm of Martin Brothers. Much to the family's delight and surprise, our team of specialists valued and sold the collection for an impressive **£150,000**.

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COINS OF THE REALM

On inheriting his father's coin collection, a gentleman thought that perhaps one or two of the pieces could be of value. On contacting Dawsons, our team of experts valued, catalogued, marketed and sold the collection for **£180,000**.

The earliest example dated as far back as 1604 and the family were delighted to witness such a fitting tribute to their father's memory.

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FEES

We pride ourselves on honesty and transparency, and we will always agree our fees with you in advance.

PROBATE VALUATION

Please refer to rate card.

INSURANCE VALUATIONS

Available on request.

COMPLIMENTARY AUCTION VALUATION

If you have any art, antiques, or jewellery you are considering selling and do not require a probate valuation, we would be delighted to provide you with a complimentary auction estimate, and access to a global audience of over 10 million active bidders which will ensure you receive the best return on any valuables you wish to sell.

CLEARANCE

For items not suitable for sale, we can provide a full house clearance quote. Our clearance fees are based on the volume and weight of items in the property. As a guide, an average van load is charged at £550. The fees can be taken from the proceeds made at auction.

All charges are subject to VAT at the prevailing rate.

WHY CHOOSE US?

EXPERIENCE

Over £10m worth of valuables assessed each year.

CREDIBILITY

Members of The Society of Fine Art Auctioneers and The Art Loss Register.

INTEGRITY

Trusted by many of the UK's top 500 law firms.

TRANSPARENCY

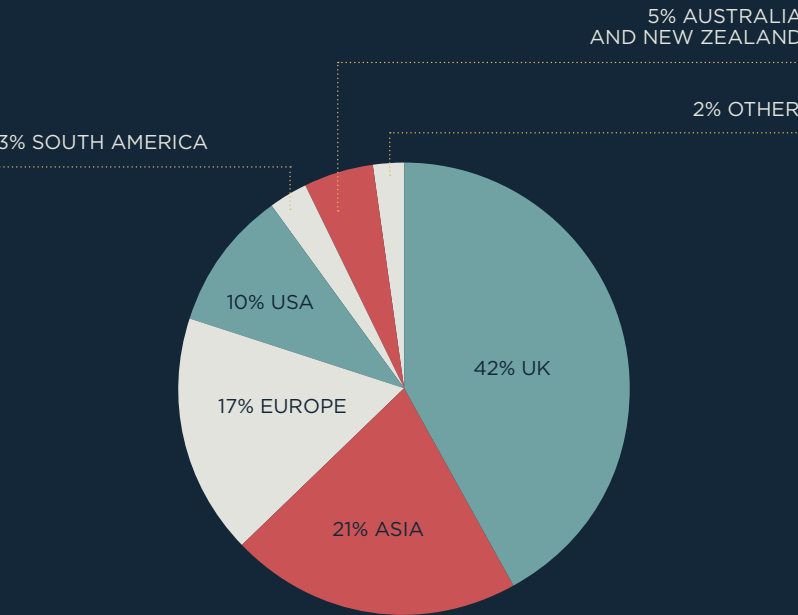
No hidden costs, we agree our fees with you in advance.



OUR EXPERTISE

- Paintings
- Jewellery
- Modern Art
- Asian Art
- Furniture
- Watches
- Silver & Objects of Virtue
- Decorative Arts
- Ceramics & Glass
- Coins & Banknotes
- Medals & Militaria
- Gold & Silver
- Clocks
- Prints
- Carpets & Textiles
- Autographs
- Musical Instruments
- Music & Film Memorabilia
- Wine, Whisky, Spirits & Cigars
- Toys
- Classic & Modern Cars
- Country Houses

OUR BUYERS BY LOCATION





FOLLOWER OF FILIPPINO LIPPI (1457-1504), DEPICTION OF THE MADONNA & CHILD
SOLD FOR £255,000